





SALONS





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## MASSAGE

# MADELEINE ZOOK HOST

- MULTI-UNIT & MULTI-BRAND FRANCHISEE, HOME SERVICES
- FORMER DIRECTOR OF BRANDS, THRESHOLD BRANDS
- DIRECTOR OF MARKETING, NETSERTIVE
- HOST, THE ART OF FRANCHISE MARKETING PODCAST







### THE ART OF FRANCHISE MARKETING













- AWARD-WINNING BRAND & LOCATION SUPPORT









### - LOCALIZED DIGITAL MARKETING: PAID MEDIA, **ORGANIC/SEO & WEB SOLUTIONS**

## - FACILITATED NEARLY \$2 BILLION IN MEDIA SPEND THROUGH PROPRIETARY SOFTWARE

## - DRIVING SUCCESS FOR OVER **100 MULTI-LOCATION BRANDS**







## 300+ LOCATIONS STRETCH INDUSTRY DAN COLLINS VP, FRANCHISE DEVELOPMENT

CTD







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# BOXING+FITNESS



## NEW CONCEPT FITNESS INDUSTRY CRAGG SHERVOOD CDO





LEARN MORE





## 650+ LOCATIONS SALON INDUSTRY LORI MERRALL VP, FRANCHISE SALES







## 70+ LOCATIONS MASSAGE INDUSTRY KRISTEN PECHACEK CGO







## DOMINATING THE WELLNESS MARKET: LOCAL LEVEL -> SERVICE TO THE CONSUMER NATIONAL LEVEL -> FRANCHISE TO THE CANDIDATE

# WHAT NEEDS TO EVOLVE TO Stay dominant in the future?



















SALONS





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## MASSAGE







ranworth

Las LOUNGE

skoah. sugaring LA



## HAND & STONE

### MASSAGE AND FACIAL SPA

